C R E D E N T I A L S

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QDIA Validation

Invesco Advisers, Inc.

Invesco Equity and Income Fund

June 2014

DALBAR, Inc. Audit & Due Diligence Division

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QDIA Validation - Status as of June 2014

DALBAR APPROVED

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DALBAR has evaluated the *Invesco Equity and Income Fund* offered by *Invesco Advisers, Inc.* (*Manager*) to determine if it complies with the requirements to be used as a Qualified Default Investment Alternative (QDIA) as defined by the Employee Retirement Income Security Act of 1974, as amended [ERISA] Section 404(c)(5) and associated regulations.

Invesco Equity and Income Fund is referred to as the <u>*Investment*</u> and is a registered investment company that is are reported to be in compliance with all applicable regulations.



The Investment

The *Invesco Equity and Income Fund* (*Investment*), was examined in relation to requirements for use as a Qualified Default Investment Alternative under ERISA Section 404(c)(5). The *Investment* consists of the following share classes:

A, B, C, R, Y, R5, and R6

Validation Grid

The following table summarizes the ways in which the *Invesco Equity and Income Fund* qualifies as a QDIA.

In each case the <u>Investment</u> being validated may be applicable as the only one used (standalone) or may be used in conjunction with other investments (sleeve) in a model portfolio managed by an investment adviser that qualifies under ERISA section 3(38). The QDIA validation determines which QDIA alternative(s) apply and whether the <u>Investment</u> may be used stand-alone and/or as a sleeve in a portfolio.

	INVESCO EQUITY AND INCOME FUND					
C	DIA Alternative	Stand Alone	Sleeve of portfolio			
1	Age Based	No	Yes			
2	Risk Based	Yes	Yes			
3	Managed Account	No	Yes			
4	Short Term	N/A	N/A			
5	Grandfathered	N/A	N/A			

NOTEWORTHY OBSERVATIONS:

The <u>Invesco Equity and Income Fund</u> uses proven strategies that have produced investment returns that exceed that of comparable funds. The proven strategies, favorable returns combined with lower than usual expenses make this fund a prudent choice for responsible fiduciaries and plan participants.

→ We consider the *Invesco Equity and Income Fund* to be ideally suited for use as a default choice for a majority of plan participants.

The portfolio construction process used for the <u>Invesco Equity and Income Fund</u> controls the targeted level of risk and is adaptive to market opportunities. The fixed income portion is governed by a proprietary tool that sets and changes investment parameters.

→ We consider the flexible portfolio construction process used by the <u>Invesco</u> <u>Equity and Income Fund</u> to be a superior risk management strategy in contrast with the rigid asset allocation method used by most balanced funds.



Introduction

This report contains DALBAR's independent analysis of the *Invesco Equity and Income Fund* and *Invesco Advisers, Inc.* and is intended to supplement the duty of fiduciaries to prudently select investments for use as a Qualified Default Investment Alternative. Since this is a supplement, the content of this report is intended facilitate and not to the evaluation required by regulations.

As an independent expert, DALBAR has no affiliation with the *Invesco Equity and Income Fund* or *Invesco Advisers, Inc.* and has the training, experience and proficiency to conduct this analysis. DALBAR has a history of over 30-years and is generally recognized by industry and government as an independent third-party expert in the business of providing evaluations, ratings and due diligence. DALBAR certifications are recognized as marks of excellence in adviser services, communications, electronic and telephone services. DALBAR is the only ratings firm with an SEC no-action letter exempting certain of its evaluations from the testimonial rule.

This analysis consists of four separate evaluations that are designed to validate if the *Invesco Equity and Income Fund* and *Invesco Advisers, Inc.* meet the requirements of ERISA section 404(c)(5) and related regulations. These evaluations are:

- Capital Preservation/Appreciation Analysis: Compares ability of the Investment to preserve capital in a down market and realize appreciation in an up market.
- Applicability as QDIA Alternative: A determination of which class or classes of QDIA are appropriate uses of the *Invesco Equity and Income Fund*.
- Qualification Analysis: An evaluation of the qualifications of *Invesco* Advisers, Inc. to meet the regulatory requirements for a QDIA manager.
- Reasonableness as an Investment: An assessment of whether *Invesco* Equity and Income Fund meets the DALBAR standard of reasonableness.

For more information concerning this report, please contact DALBAR at:



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Capital Preservation/Appreciation Analysis

This analysis addresses the fundamental requirement of every asset allocation strategy to preserve capital while realizing appreciation.

The <u>Invesco Equity and Income Fund</u> is compared to benchmarks of aggressive, moderate and conservative balanced funds in four critical periods to identify how responsive the <u>Investment</u> has been during these periods. The periods are:

- Up Market (2009). Test of capital appreciation capability.
- Down Market (2008). Test of capital preservation capability.
- **Turbulent Market (2011)**. Test of preservation and appreciation capability in volatile conditions.
- Recent Market (2013). Test of performance consistency in the most recent year.

The benchmarks of balanced funds are used to illustrate the relative performance in each of these market conditions. When successful, more aggressive investments should be above the median in Up Markets and below in Down Markets. When successful, more conservative investments should be above the median in Down Markets and below in Up Markets.

Invesco Equity and Income Fund

Capital Preservation and Appreciation Findings

The *Invesco Equity and Income Fund* has demonstrated consistency with the stated goals during the most stressful periods in recent history. The fund performed well during the market decline of 2008, and was average for the recovery of 2009. The turbulence of 2011 caused slight underperformance but the most recent calendar year of 2013 produced spectacular results.

Outcomes for <u>Invesco Equity and Income Fund</u> (Referred to As QQQ in table)

Return Range	Retu			Down Year Return % 2008		ent Year rn % 11		t Year rn % 13
High	38.02		0.12		10.84		28.68	QQQ 24.96
Above	М	QQQ	С		С		А	
Normal	23.97	23.51	(19.90)		1.57		20.99	
Medion	С		А	QQQ	М		М	
Median	20.80		(24.32)	(24.78)	1.12		17.66	
Below	А		М		А	QQQ	С	
Normal	18.67		(26.60)		(0.81)	(1.23)	9.67	
Low	10.17		(40.13)		(5.20)		(0.61)	

Abbreviations used in the table above:

- **A** = Aggressive Benchmark (11 funds)
- **M** = Moderate Benchmark (92 funds)
- **C** = Conservative Benchmark (29 funds)



Applicability as QDIA Alternative

There are five types of investments that are named as possible QDIA alternatives. In each case the <u>*Investment*</u> being validated may be applicable as the only one used (stand alone) or may be used in conjunction with other investments (sleeve). The alternatives are:

- 1. Age Based
- 2. Risk Based
- 3. Managed Account
- 4. Short Term (Omitted: Not suitable for this *Investment*)
- 5. Grandfathered (Omitted: Not suitable for this *Investment*)

The Applicability phase of the QDIA validation examines the <u>*Investment*</u> to determine which alternatives apply and whether it may be used stand-alone and/or as a sleeve.

A. APPLICABILITY AS QDIA ALTERNATIVE					
REQUIREMENT FOR QDIA ALTERNATIVE	STAND Alone	SLEEVE	COMMENTS		
1. Age Based - An investm	ient fun	d prod	uct or model portfolio:		
a) that applies generally accepted investment theories,	N/A	Yes	The investment approach used is consistent with well established principles and theories. The <u>Invesco Equity and Income Fund</u> adheres to a balanced or moderate allocation style, using stocks and bonds. The bonds are investment-grade corporate bonds, convertible securities and government-issued. The stocks consist of large, quality companies that are undervalued, but have a positive catalyst to increase shareholder value.		
 b) that is diversified so as to minimize the risk of large losses, 	N/A	Yes	<u>Investment</u> is diversified among asset classes, industries and geographic regions.		
 c) that is designed to provide varying degrees of long-term appreciation and capital preservation 	N/A	Yes	<u>Investment</u> may be used as a sleeve if the QDIA manager of the plan varies the degree of capital appreciation and capital preservation through the use of cash or other low volatility components.		
 d)through a mix of equity and fixed income exposures 	N/A	Yes	<u>Investment</u> contains both equities and fixed income in addition to convertibles.		

A. APPLICABILITY AS QDIA ALTERNATIVE					
REQUIREMENT FOR QDIA ALTERNATIVE	STAND ALONE	SLEEVE	COMMENTS		
 e)based on the participant's age, target retirement date (such as normal retirement age under the plan) or life expectancy. 	N/A	Yes	<u>Investment</u> may be used as a sleeve if the QDIA manager of the plan selects the degree of capital appreciation and capital preservation based on the participants' age.		
 f) Such products and portfolios change their asset allocations and associated risk levels over time with the objective of becoming more conservative (i.e., decreasing risk of losses) with increasing age. 	N/A	Yes	<u>Investment</u> may be used as a sleeve if the QDIA manager of the plan changes the risk levels over time with the objective of becoming more conservative.		
SUMMARY: The Invesco Equity and Income Fund qualifies to be used as part of a qualified model portfolio in conjunction with other investments but may NOT be used as an AGE-BASED QDIA.					

A. APPLICABILITY AS QDIA ALTERNATIVE				
REQUIREMENT FOR QDIA ALTERNATIVE	STAND ALONE	SLEEVE	Comments	
2. Risk Based - An investn	ne <mark>nt fu</mark> r	nd proc	luct or model portfolio:	
a) that applies generally accepted investment theories	Yes	Yes	The investment approach used is consistent with well established principles and theories. The <i>Invesco Equity and Income Fund</i> adheres to a balanced or moderate allocation style, using stocks and bonds. The bonds are investment-grade corporate bonds, convertible securities and government-issued. The stocks consist of large, quality companies that are undervalued, but have a positive catalyst to increase shareholder value.	
b) that is diversified so as to minimize the risk of large losses	Yes	Yes	<u>Investment</u> is diversified among asset classes, industries and geographic regions.	
 c) that is designed to provide long-term appreciation and capital preservation 	Yes	Yes	<u>Investment</u> is designed to manage the risk of capital loss and produce appreciation that is consistent with capital preservation.	
 d)through a mix of equity and fixed income exposures 	Yes	Yes	<u>Investment</u> contains both equities and fixed income in addition to convertibles.	
e)consistent with a target level of risk appropriate for participants of the plan as a whole.	Yes	Yes	The portfolio construction process controls the targeted level of risk and is adaptive to market opportunities. The fixed income portion is governed by a proprietary tool that sets and changes investment parameters. When used as a sleeve of a larger investment, cash may be added when lower levels of risk are desired.	
SUMMARY: The Invesco Equity and Income Fund qualifies as a RISK- BASED QDIA either as a standalone investment or when used as part of a qualified model portfolio in conjunction with other investments.				

A. APPLICABILITY AS QDIA ALTERNATIVE				
REQUIREMENT FOR QDIA ALTERNATIVE	STAND ALONE	SLEEVE	Comments	
3. Managed Account - An i	investm	nent ma	anagement service:	
 a) with respect to which a fiduciary that is either, I. an investment manager, within the meaning of section 3(38) of ERISA; II. a trustee of the plan that meets the requirements of section 3(38)(A), (B) and (C) of ERISA; or III. the plan sponsor who is a named fiduciary, within the meaning of section 402(a)(2) of ERISA, 	N/A	Yes	The <u>Investment</u> is not appropriate by itself as a managed account but may be included in a managed account by a qualified QDIA manager of the plan.	
b)applying generally accepted investment theories,	N/A	Yes	The investment approach used is consistent with well established principles and theories. The <u>Invesco Equity and Income Fund</u> adheres to a balanced or moderate allocation style, using stocks and bonds. The bonds are investment-grade corporate bonds, convertible securities and government-issued. The stocks consist of large, quality companies that are undervalued, but have a positive catalyst to increase shareholder value.	
 c)allocates the assets of a participant's individual account 	N/A	Yes	The <u>Investment</u> is not appropriate by itself as a managed account but may be included in a managed account by a qualified QDIA manager of the plan.	
 d)to achieve varying degrees of long-term appreciation and capital preservation, 	N/A	Yes	<u>Investment</u> may be used as a sleeve if the QDIA manager of the plan varies the degree of capital appreciation and capital preservation through the use of cash or other low volatility components.	
 e)through a mix of equity and fixed income exposures, 	N/A	Yes	<u>Investment</u> contains both equities and fixed income in addition to convertibles.	
f)offered through investment alternatives available under the plan,	N/A	Yes	The <u>Investment</u> is appropriate for inclusion in the plan and thus be made available to a qualified QDIA manager of the plan.	

А. Арр	A. APPLICABILITY AS QDIA ALTERNATIVE					
REQUIREMENT FOR QDIA ALTERNATIVE	Stand Alone	SLEEVE	COMMENTS			
 g)based on the participant's age, target retirement date (such as normal retirement age under the plan) or life expectancy. 	N/A	Yes	<u>Investment</u> may be used as a sleeve if the QDIA manager of the plan varies the degree of capital appreciation and capital preservation based on the participant's age, target retirement date or life expectancy.			
 h) Such portfolios are diversified so as to minimize the risk of large losses and 	N/A	Yes	<u>Investment</u> may be used as a sleeve if the QDIA manager of the plan varies the degree of capital appreciation and capital preservation through the use of cash or other low volatility components.			
 i)change their asset allocations and associated risk levels for an individual account over time with the objective of becoming more conservative (i.e., decreasing risk of losses) with increasing age. 	N/A	Yes	<u>Investment</u> may be used as a sleeve if the QDIA manager of the plan varies the degree of capital appreciation and capital preservation through the use of cash or other low volatility components for an individual account over time with the objective of becoming more conservative.			
SUMMARY: The Invesco Equity and Income Fund does NOT qualify to be used as a MANAGED-ACCOUNT QDIA by itself but may be used as part of a qualified model portfolio in conjunction with other investments.						

Qualification Analysis

No violations of self-dealing prohibitions were found and The *Invesco Equity and Income Fund* was found to meet the QDIA requirements for the alternatives shown in the Validation Grid section of this report. The analysis included the following findings:

	B. QUALIFICATION ANALYSIS						
REGULATORY GUIDELINE	Dalbar Evaluation	RESULT	Comments				
1. Self-dealing P	rohibitions - A fiducia	ary with	respect to a plan:				
a) shall not deal with the assets of the plan in his own interest or for his own account,	Does <u>Manager</u> have discretion to vary its compensation based on changing holdings within the <u>Investment</u> ?	Pass	<u>Manager's</u> compensation is unaffected by investment decisions made for the <u>Investment</u> .				
b)in his individual or in any other capacity act in any transaction involving the plan on behalf of a party (or represent a party) whose interests are adverse to the interests of the plan or the interests of its participants or beneficiaries, or	Does <u>Manager</u> have interests that are adverse to those of participants?	Pass	<u>Manager's</u> interests are not adverse to participants' by virtue of the fact that <u>Manager's</u> compensation increases with growth in asset value in participants' accounts and decreases if assets decline.				
c)receive any consideration for his own personal account from any party dealing with such plan in connection with a transaction involving the assets of the plan.	Does <u>Manager</u> receive compensation from another party for managing the <u>Investment</u> ?	Pass	No.				

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	B. QUALIFICATION ANALYSIS					
REGULATORY GUIDELINE	Dalbar Evaluation	RESULT	Comments			
2. Conditions for	QDIA Fiduciary Relie	ef				
a) Consider investment fees and expenses in choosing a QDIA	Do expenses for this <u>Investment</u> fall within the normal range of other investments of this type?	Pass	Actual Expenses (Actual) for Invesco Equity and Income Fund are below the Benchmark (Bench.) for all share classes:			
			ClassActualBenchmarkA0.791.13B1.541.94C1.542.04R1.041.16R50.481.16R60.381.16Y0.541.01			
b) Material is provided to participant relating to his/her QDIA.	Is <i>Investment</i> material appropriate for plan participants?	Pass ¹	Material will require revision before delivery to participants.			
 c) Notice must be written in a manner calculated to be understood by the average plan participant. 	Is the information provided for inclusion in the required notice understandable to an average participant? <u>Note: Plan fiduciary</u> <u>must determine that</u> <u>the entire notice can</u> <u>be understood.</u>	Pass ¹	Under most circumstances, the average plan participant will have difficulty gaining a sufficient understanding of the information contained in the materials to make informed decisions.			
3. QDIA Requirer	3. QDIA Requirements					
a) QDIA shall not permit employer securities except as investments within regulated investment companies or as employer match.	Does <u>Investment</u> permit use of employer securities outside of the QDIA exceptions?	Pass	<u>Investment</u> is a registered investment company and qualifies under the exemption applicable to employer securities.			

¹ This test is successful, subject to material being adapted for plan participant use. Material provided is relatively complex and will require simplification/explanation to be effective for the average plan participant. *Note that compliance with investment company plain English rules is not adequate for plan participant communications.*

	B. QUALIFICATION ANALYSIS					
REGULATORY GUIDELINE	DALBAR EVALUATION	RESULT	Comments			
b) QDIA may not impose financial penalties or restrict the ability of a participant to transfer.	Are there restrictions or fees to transfer out of <u>Investment</u> which are prohibited under QDIA regulations?	Pass	No restrictions, except that <u>Manager</u> reserves the right to use restrictions in the event that market timing is discovered.			
c) QDIA is either managed by an investment manager, as defined in section 3(38) of ERISA, or plan trustee, or plan sponsor who is a named fiduciary or is a registered investment company or a stable value fund under State or federal regulation.	Does the <u>Manager</u> meet the criteria appropriate for the type of QDIA being validated?	Pass	<u>Investments</u> are registered investment companies.			



Reasonableness as an Investment

QDIA regulations require that investments be reasonable, which DALBAR has further defined as falling within a normal range of comparable investments. The Reasonableness Analysis presented reflects this standard.

Plan fiduciaries are responsible for reviewing current investment information and making the determination that the *Invesco Equity and Income Fund* is a reasonable investment for the plan. Plan fiduciaries, including plan sponsors, are encouraged to seek independent expert advice in making the selection and monitoring of investments.

In order to assist in the determination DALBAR provides the following observations based on information available at the time of this evaluation.

C. REASONABLENESS INVESTMENT ANALYSIS					
DALBAR INVESTMENT CRITERIA	OBSERVATIONS				
1. Minimum track record					
The average history for each underlying asset class investment strategy should be at least three years.	The inception date of the <i>Invesco Equity</i> and Income Fund is August 3, 1960. The current Equity and Income strategy dates back to 1990.				
2. Stability of the organization					
The average tenure of the portfolio management team for each underlying asset class investment strategy should be at least two years.	Tenure of management of each underlying asset class investment strategy exceeds the threshold.				
3. Assets in the product					
The average underlying asset class investment strategy should have at least \$75 million under management (can include assets in other funds with the same strategy).	The assets under management of the <i>Investment</i> exceed the threshold.				
4. Holdings consistent with style					
 a) The allocation to equities is evaluated against the peer group – highest allocation to least - the screening threshold being set at the bottom quartile; 	The equity allocation of the <i>Invesco Equity</i> and Income Fund is within the norm for moderate risk balanced funds.				



C. REASONABLENESS INVESTMENT ANALYSIS						
DALBAR INVESTMENT CRITERIA	OBSERVATIONS					
 b) The allocation to fixed income is evaluated against the peer group – highest allocation to least - the screening threshold being set at the bottom quartile. 	The fixed income and convertible bond allocation of the <i>Invesco Equity and</i> <i>Income Fund</i> is within the norm for moderate risk balanced funds.					
5. Correlation to style or peer group						
The number of asset classes that make up the QDIA are evaluated against the peer group - most asset classes to least - the screening threshold being set at the peer group median.	The underlying assets of <i>Invesco Equity</i> <u>and Income Fund</u> are primarily large cap equities and investment grade fixed income securities with some exposure to convertible bonds. These asset classes are not unusual for a balanced fund.					
6. Expense ratios/fees						
 a) The wrapper expense is evaluated against the peer group – cheapest to most expensive - the screening threshold being set at the bottom quartile. 	funds.					
 b) The average expense ratio of each underlying asset class investment strategy is evaluated against the peer group - cheapest to most expensive - the screening threshold being set at the bottom quartile. 	N/A Underlying investments are not mutual funds.					
7. Performance relative to assumed r	isk					
This analysis evaluates historical performance within the context of overall risk. It examines the number of positive and negative annual returns, the average of the positive and negative annual returns, and the best and worst annual returns, for a minimum of three years (max: 10 years).	Over the ten years ended 12/31/13, the <u>Investment</u> had positive returns in eight calendar years. Average positive return: +13.64% Average negative return: -13.01% Best annual return: +24.96% Worst annual return: -24.78%					
8. Performance relative to a peer group						
The average 1-, 3-, and 5-year performance of each asset class investment strategy is evaluated against the peer group's median.	The performance of the <i>Invesco Equity and</i> <u>Income Fund</u> was superior to its peer group for all standard periods.					



Appendices

- A. Asset Allocators
- B. Risk/Return Analysis
- C. Performance Analysis
- D. Expense Analysis

A. Asset Allocators

INVESTMENT	Allocator	Total Years Experience	Years With Fund
	Thomas Bastian, Lead Manager	17	11
Invesco Equity and Income Fund	Mary Jayne Maly	22	6
	James Roeder	15	15
	Sergio Marcheli	19	11
	Chuck Burge	12	4

B. Risk/Return Analysis at 12/31/2013

Investment	Number of Years	Up Years	Down Years	Avg. % Up Years	Avg. % Down Years	BEST	Worst Year %
Invesco Equity and Income Fund –Class A (NAV)	10	8	2	13.64	-13.01	24.96	-24.78

C. Performance Analysis

→ Annualized Returns vs. Peer Group at 3/31/2014

This comparison presents only one share class since other classes are derivative and peer group comparisons would therefore be repetitive and provide no additional insights other than that they exist.

Note: Items in **BOLD** indicate at or better than average peer group results.

Investment	1 Year	3 Year	5 Year	10 Year	Expense
Peer Group					
<i>Invesco Equity and Income Fund</i> – Class A (NAV)	16.94	10.92	16.41	7.41	0.79
Load Waived Balanced Funds	10.53	7.79	13.60	5.75	1.29

D. Expense Analysis

→ Fees and Expenses vs. Peer Group at 3/31/2014

Note: Items in **BOLD** indicate at or lower than average peer group expenses.

Inv	vestment	12b-1 Fee	Front Load	Deferred Load	Expense Ratio
QDIA Name					
Class A		0.25	5,50	N/A	0.79
	Class A Balanced Funds	0.24	5.32	N/A	1.29
Class B		1.00	N/A	5,00	1.54
	Class B Balanced Funds	0.96	N/A	4.74	1.94
Class C		1.00	N/A	1.00	1.54
	Class C Balanced Funds	0.95	N/A	1.00	2.04
Class R		0.50	N/A	None	1.04
Class R5		None	N/A	None	0.48
Class R6		None	N/A	None	0.38
Retire	ement Class Balanced Funds	0.43	N/A	1.00	1.16
Class Y		None	N/A	N/A	0.54
Institu	tional Class Balanced Funds	0.03	N/A	N/A	1.01



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